



Association Internationale
pour les Technologies Objets e.V.

30. Annual General Meeting

Treasurer's Report

12. November 2019
Chicago (virtual)

Financial and other activities of AITO's Treasurer in 2019/2020 (I)

Besides being involved in all Exec Board topics there are Treasurer specifics:

1. Taking care of AITO Financial Statement 2019 and balance sheets
2. Confirming and securing AITO's non-for-profit status with the IRS in Germany
3. Support bidding for future ECOOPs
4. Supervising AITO Services GmbH (AS)
 - a) Establish and maintain AITO/AS as community-owned service provider for ECOOPs and other scientific conferences
 - b) Service contracts for organizing and running conferences in the **current year**, including coordinating the AITO/AS-LOC relation, contracting to **next year's** LOC; financial closing with **last year's** LOC; coordination of
 - c) Coordination tax consultants in hosting countries for VAT issues

**If you are interested in the Treasurers job, please contact us.
I started in 1992 and need a successor**

Financial and other activities of AITO's Treasurer in 2019/2020 (II)

Activities 2019/2020

5. Funding issues, esp. Dahl Nygaard award, loan management
6. Contributing to solutions for Corona-related contract cancellations for conference hotel (Scandic Berlin)
7. Evaluating the impact of virtual conferencing vs. in-person conferences and the implication for organizations like ours

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Annabel Satin stepped down as CEO of AITO Services GmbH – **Lucie Lerch** takes over

Effective May 1st, 2020, **Annabel Satin** has stepped down as CEO of AITO Services GmbH to pursue a career in the British government organization. She has been working in event management since 2012 and lead AS since 2016. She was instrumental in organizing over 30 scientific conferences and related events on 3 different continents with a total of over 15,000 attendees, with increasing AS involvement.



We are grateful for Annabel's outstanding dedication and quality of work over years and wish her all the best for her personal future !

Effective July 15th, 2020, **Lucie Lerch** has become CEO of AS. Lucie is a seasoned project manager focused on process improvement, on-time project delivery and budget keeping.

She currently works also as a project manager at Czech Technical University in Prague, managing complex international research projects (costs, human resources, scheduling, deadlines, coordination). Lucie was instrumental in co-organizing ETAPS2019 in Prague under the auspices of a AS contract with ETAPS e.V.



We are looking forward to working together with Lucie!

AITO e.V. Balance Sheets 2018 - 2019 in € (GAM 2020)

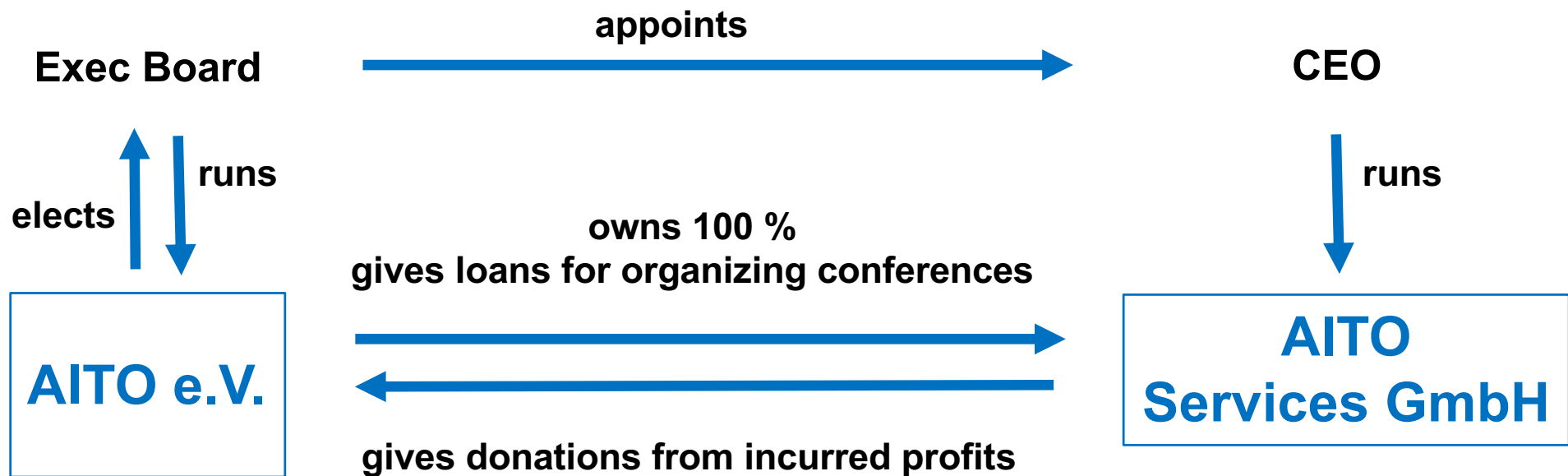
Assets	2018	2019	LIABILITIES	2018	2019
A. Capital Assets			A. Capital		
Shares	25.000,00	25.000,00	Capital carried forward	177.741,03	154.463,29
B. Fluid Assets			Profit	-23.277,74	138.337,26
Other Assets	1.092,00	24.852,62	B. Accruals		
Tax	3.335,51	23.420,34	Other Accruals		
Conferences 2017			Annual statement and audit	600,00	1.200,00
Securities	0,00	0,00	C. Accounts payable		
Savings with banks			Other accounts		
SSK # 28002061	146.278,70	240.894,51	VAT	20.642,92	20.166,92
Assets (total)	175.706,21	314.167,47	Liabilities (total)	175.706,21	314.167,47

AITO e.V. Profit and Loss Statements 2018 - 2019 in € (GAM 2020)

	Profit and Loss Statement		2018		2019
1.	Other operating income				
	Revenues				
	Income ECOOP 2018		102.810,16		10.180,77
	Income ECOOP 2019		36.130,05		
	income from liquidated accruals				200,00
2.	Other operating expenditure				
	Awards	-4.000,00			
	Fees	-998,92		-91,83	
	Penalties	-3,00			
	Travel	-3.481,48		-9.470,51	
	Other costs	-267,99		-1.372,90	
	ECOOP 2018	0,00		-10.000,00	
	ECOOP 2019	-10.000,00			
	Tax Consulting Intl	-1.110,00		-2.947,64	
	Tax Consulting Germany	-600,00		-600,00	
	bank fees	-301,03		-113,12	
	Networksolutions fees	-72,89		-477,25	
	Credit Card Concardis fees	-9.793,20		-7.879,71	
	Credit Card Amex fees	-482,79		-705,55	
			-31.111,30		-33.658,51
3.	other taxes				
	paid VAT foreign	-1.907,41			
	claimed VAT foreign	16.449,37			
	claimed VAT	15.966,39			
			30.508,35		
3.	Profit		138.337,26		-23.277,74

AITO Services GmbH

AITO Services GmbH	Established: 1.10.2015 Capital: 25.000 €	For-profit (organisation of conferences)
AITO e.V.	Established: 1.3.1998 Capital: 154.463,29 €	Non-profit (support science)



AITO Services GmbH is assisted by a **local tax consultant firm** in Kaiserslautern that also assists AITO e.V. in its annual tax declarations.

Experiences:

1. LOC's really appreciate the support given by AS / Annabel / Lucie and her team.
2. Financial transactions are streamlined and very effective.
3. VAT questions are away from the LOC's but cling to AITO/AS. We are building up a repository of VAT-identifications throughout Europe (Germany, Spain, Netherlands, England, Czech Republic, Denmark)
4. AS financial results so far were positive and are accumulated in AS or transferred to AITO.
5. AS handled non-ECOOP-conferences (Programming 2018, CurryOn 2018, ETAPS 2019, CurryOn 2019, PLISS 2019)
6. A mid-term plan for AS will be developed (growth, employees)

AITO Services GmbH Balance Sheets 2018 - 2019 in € (GAM 2020)

Assets	2018	2019	LIABILITIES	2018	2019
A. Capital Assets			A. Capital		
Advance payments paid	9.587,51	0,00			
			Nominal capital	25.000,00	25.000,00
			Capital carried forward	23.040,98	48.922,44
B. Fluid Assets			Profit	25.881,46	12.444,85
Other Assets	2.477,57	22.567,52			
			B. Accruals		
			Tax accruals	13.436,77	0,00
Securities	0,00	0,00	Annual statement and audit	2.300,00	2.300,00
			C. Accounts payable		
			Advance payments received	10.000,00	0,00
Bank accounts	233.576,52	138.132,21	other accounts	145.982,39	72.032,44
Assets (total)	245.641,60	160.699,73	Liabilities (total)	245.641,60	160.699,73

AITO Services GmbH Profit and Loss Statements 2018 - 2019 in € (GAM 2020)

	Profit and Loss Statement		2018		2019
1.	Other operating income				
	Revenues	265.552,70		417.782,81	
	income from liquidated accruals	0,90		432,60	
	Income from conferences	4.677,49	270.231,09	0,00	418.215,41
2.	Personnel expenditure				
	Wages	10.100,00	10.100,00	10.100,00	10.100,00
3.	Other operating expenditure				
	Insurances, fees	791,00		528,36	
	Travel Marketing	14.704,30		22.000,46	
	Misc. Costs (Conferences)	207.733,86		307.768,65	
	Other operating expenditure	20,00	223.249,16	30.027,33	360.324,80
4.	Taxes	11.000,47	11.000,47	4.596,45	4.596,45
5.	Interest and similar expenses	0,00	0,00	740,00	740,00
6.	Other taxes			30.009,31	30.009,31
7.	Profit		25.881,46		12.444,85

	Item	State	Amount
I.	Student support ECOOP 2019	budgeted	5.000,00 €
II.	Support AITO 2019 Dahl-Nygaard Prize	paid	4.166,92 €
III.	JOT Support (from GAM 20)	paid	444,70 €

For ensuring the non-profit status of AITO, support actions in the scientific realm are essential.



Thank you